



LA ORQUÍDEA Y EL OSO · MULITA GROUP SAS

Specialty Green Coffee — Export Sell Sheet

INZÁ · TIERRADENTRO · CAUCA · COLOMBIA
Prepared for buyer meetings — 2026



VALUE PROPOSITION

Specialty coffee **84–86+ SCA** from Inzá, Tierradentro, Cauca — exported by the people who grow it. Quality, origin and process you can verify.

300+ smallholder producer families · Resguardo Indígena de Yaquivá · lot-by-lot traceability via the O&O Origin Hub.

WHO WE WORK WITH



Independent Specialty
Roasters



Importers & Distributors



Cafés & HORECA

PRODUCT LINES

O&O Select

VOLUME-CONSISTENT · DAILY ROASTING OPERATIONS

SCA Score: 84–85+ pts

Process: Washed

Altitude: 1,400–2,200 masl

FOB price: USD 5.20–5.80/lb

Certified Origin — Inzá, Cauca. Consistent container-scale lots, lot-by-lot cupping and counter sample process.

O&O Reserve

LIMITED MICRO-LOTS · PREMIUM SINGLE-ORIGIN

SCA Score: 86+ pts

Process: Washed / experimental

Altitude: 1,700–2,200 masl

FOB price: USD 6.50–8.00+/lb

Negotiated per micro-lot. Includes named-producer traceability and index O&O score sheet.

WHAT BACKS US

✓ Certified Origin Program — O&O

60-point Índice O&O across origin, sustainability and verifiable quality.

✓ Registered Coffee Exporter

Federación Nacional de Cafeteros de Colombia.

✓ EUDR Compliance Package

Geo-referenced traceability to plot level.

✓ ICA Phytosanitary, Origin Certificate

Issued per shipment for international export.

LOGISTICS & INCOTERMS

INCOTERM — FOB

PORT OF LOADING — Buenaventura, Colombia

PACKAGING — Grain Pro liner + fique bag No. 10, 70 kg

CONTAINER — 250 bags · ~17.5 MT net (20')

PAYMENT TERMS — 50/50 advance (70/30 by agreement) or LC

SAMPLES — Pre-shipment samples available on request

Let's do business

Samples, pricing sheets and lot availability on request.

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